"Quality Healthcare Management"

Med-National, Inc.

Blanca F. Welborn

- President/Chief Executive Officer, founder and majority stockholder
- Formed Med-National, Inc. 1988
- Provides strategic planning and operational oversight

Med-National, Inc.

Robert S. Welborn, Jr.

- Chairman of the Board and Chief Operating Officer
- Over thirty years of "hands on" corporate management
- Former U.S. Marine Corps Officer

Med-National, Inc.
Executive Management

- **Dale G. Johnson is Vice President, Secretary and Treasurer of Med-National. He has an MBA and is a retired US Air Force officer with over 22 years of service, including positions as a commander and Chairman of the US Air Force Physical Review Council. His duties with Med-National for the past 14 years include liaison with military organizations, contract management, proposal preparation, human resources, recruiting and public relations.**
- **Angelo A. Armondo, Vice President, is a retired US Army Medical Services Corps officer with over 22 years of service. He has a Master's Degree in Healthcare Administration and is a Diplomate of the American College of Healthcare Executives. Since joining Med-National in 1994, he has been responsible for strategic planning, proposal preparation, contract management, liaison with the US Army, risk management, and quality improvement.**
- **Numerous senior professional consultants**

Inc.

Introduction

- Company evolved from opportunity
- Focus
- Successes
- Teaming

Med-National, Inc.

Mission Statement

- Dedicated to Excellence with a primary focus on healthcare services
- Objective is to provide the highest quality services and “best value” to clients
- Reasonable pricing
- High integrity and ethical business standards

Med-National, Inc.

Our Purpose

- Provide physician, dentist, nurse, allied health and ancillary personnel
- Provide healthcare administrative and financial services and consulting
- Provide medical products

While providing timely, "best value" services to our clients!

Med-National, Inc.

Corporate Values

*Quality Performance

*Client Orientation

*Dependability

*Responsiveness

*Future Orientation

*Ethical

Med-National, Inc.

History

- Formed in 1988
- Small, Hispanic, woman-owned business
- Performed on over 100 professional provider contracts for over 1850 manyears of service at 115 locations
- Provided healthcare professionals and ancillary personnel in many diverse specialties
- Privately held Texas Corporation

Med-National, Inc.

Capabilities

- Provide multiple healthcare providers at multiple locations
- Clinic development and operation
- Healthcare Recruiting Services
- Federal Supply Schedule

Med-National, Inc.

we provide

Professional and Ancillary Healthcare Personnel, Including:

- **General Dentists**
- **Dental Assistants**
- **Dental Laboratory Technicians**
- **Registered Dental Hygienists**
- **Physicians, Nurse Practitioners & Physician Assistants**
- **Certified Medical Assistants**
- **Pharmacists**

Federal Supply Schedule (FSS) Contract V797P-4199a

Subcontractor to IMAP Contract DADA10-03-D-0012

Med-National, Inc

Federal Supply Schedule (FSS) Contract V797P-4199a

- ***Among the first companies to be awarded FSS for Schedule 621 I - Professional & Ancillary Healthcare Staffing Services!***
- **Special Item Numbers (SINs) Available Now:**
  - **621-026a General Dentists**
  - **621-033 Dental Related Services**
    Registered Dental Hygienists
    Certified Dental Assistants
    Dental Laboratory Technicians
  - **621-001 General Medicine & Family Practice Physicians**
  - **621-030 Physician Assistants**
  - **621-039 Certified Medical Assistants**
  - **621-025j Registered Nurses, Nurse Practitioners**
  - **621-025i Certified Registered Nurse Anesthetists (CRNAs)**
  - **621-027 Registered Pharmacists**

Other SINs to be added.

Med-National, Inc.

Our Customers

All Federal Medical Facilities

- U.S. Army
- U.S. Navy / Marine Corps
- U.S. Air Force
- Department of Justice, Federal Bureau of Prisons (FBOP)
- Veterans Administration
- Indian Health Service
- Tribal Facilities

State & Local Governmental Facilities

Civilian Medical Facilities

Med-National, Inc.

Recruiting

- **Experienced and professional staff**
- **Extensive recruiting network; state of the art methodologies**
- **Contacts with multiple providers and associations**
- **Military and civilian healthcare recruiting**

Virginia Balfour

Med-National, Inc.

Credentialing

Linda Botello

- **Professional “in-house” credentialing**
- **Primary source verification**
- **Complete credentials certification**
- **Regular updates to ensure currency of credentials**

Med-National, Inc.

Contract Management

- **Management of large and small healthcare services contracts**
- **Responsive and dedicated staff; direct support from corporate management**
- **Strong reputation for quality and service**
- **Professional with a personal touch**

Ken Welborn

Ana Cordova

Jerry Bickford

Med-National, Inc.

Benefits

Edna Robbins

- Vacation, holidays, and sick leave
- Continuing education allowance
- Group health, life, and disability insurance plus other insurance options
- 401(k) investment plan

Med-National, Inc.

"Proud of the Past and Confident of the Future"